



RetinaVue® Care Delivery Model



An effective, affordable and scalable primary care model to help increase documented diabetic retinal exam compliance and improve outcomes and quality measures across your organization.

RetinaVue, P.C. is the first tele-ophthalmology provider to receive Ambulatory Care Accreditation through The Joint Commission.



Take control and improve management of your patients with diabetes using a simple four-step care delivery model.

Welch Allyn consultants will customize and operationalize a patient-centered system across your organization.



Acquire

Choose from an industry-leading portfolio of innovative handheld and desktop retinal camera options based on patient volume and workflow requirements.



Transfer

Send encrypted images through an award-winning, HIPAA-compliant RetinaVue Network software platform. (subscription priced per camera, per month)



Report

Receive a complete diagnostic report from RetinaVue, P.C. including fundus images, ICD 10 codes and a recommended referral/care plan generally in one business day.



Analyze

Images can be analyzed by the state-licensed, board-certified ophthalmologists at RetinaVue, P.C. or by your preferred eye specialists.

Connectivity Counts

RetinaVue Network software offers fully integrated, bi-directional interfaces with EMRs including Allscripts, athenahealth, Cerner, Epic, NextGen and many others. Place exam orders and automatically access diagnostic reports from your EMR—streamlining documentation.



A flexible portfolio of innovative retinal imaging technology



Retinal cameras feature a high-resolution 45-degree field of view, meet the ISO 10940 optical standard and feature proprietary image-quality evaluation to help eliminate callbacks for re-imaging.

RetinaVue 100 Handheld Imager

- One-third the cost of traditional tabletop cameras
- Touchless auto-focus and image capture for ease of use
- Lightweight retinal cameras and integrated wireless capabilities enable workflow flexibility

Tabletop Retinal Cameras

- Minimal technique required to operate
- Ideal in high-volume clinics with large diabetic patient populations
- Best for offices with non-designated camera operators or high turnover areas

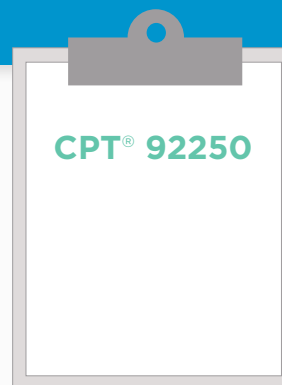
Help improve quality measures and clinical documentation of chronic conditions

Accurate documentation of chronic conditions helps inform care planning, care delivery, appropriate coverage and quality performance.¹ The quality measure for annual diabetic retinal exams (NQF #0055) is included in Medicare Advantage Star Ratings, CMS Quality Payment Program and Medicare Shared Savings Program measures. Intercepting patients during routine primary care office visits can achieve up to 90% documented compliance in 12 months.²



Robust Reporting Tools Available

Proprietary RetinaVue Network software includes comprehensive population health management and quality reporting tools to more effectively manage retinal exam data by clinics and individual patients.



Most Top Healthcare Plans Reimburse

Most commercial healthcare plans provide coverage for diabetic retinal exams in primary care settings. Consult your payer partners to understand coding and coverage options.



Discover the Welch Allyn Difference

Welch Allyn, a leading diagnostic device company and division of Hill-Rom® (NYSE: HRC) is your strategic and tactical partner to help you close the diabetic retinal exam compliance gap, this year and every year. We bring more than 100 years of experience, a leading portfolio of innovative technology and the nationwide resources to scale and support a patient-centered care delivery model across your entire organization.



Turnkey Care Delivery Model



National Scale



Camera Flexibility



HIPAA Compliant Software



Tailored Workflows

Ordering Information



RV100-B*

RetinaVue 100 Imager Retinal Camera



723427*

TopCon® TRC NW-400 Retinal Camera



723468*

CenterVue DRS Retinal Camera



Contact Welch Allyn³

RetinaVue Network Software



Contact Welch Allyn⁴

RetinaVue, P.C. Professional Medical Services

* RetinaVue Network software is required. System requirements: Windows 7, Windows 8.1, Windows 10 on latest SP; RAM 2 GB min; CPU 2 GHz or equivalent; 150 MB free HDD space; high-speed internet connection; USB port (for RV100-B); Ethernet port (for 723427)

¹ Understanding the Role of HCCs in Risk-Adjustment Programs; A Comprehensive Primer for Hierarchical Condition Categories, ©2017 Advisory Board, www.advisory.com

² Comparing the Effectiveness of Telemedicine and Traditional Surveillance in Providing Diabetic Retinopathy Screening Examinations: A Randomized Controlled Trial; Mansberger et al, Telemedicine and e-Health, Vol. 19 No. 12, Dec. 2013.

³ RetinaVue Network software subscription is required and priced per camera, per month.

⁴ Professional medical services are offered by RetinaVue, P.C., and priced on a per exam basis. Alternatively, you can utilize your preferred eye specialists.

Contact us today for a free consultation on the RetinaVue care delivery model and learn how we can help you improve patient outcomes while lowering population healthcare costs. Learn more at www.retinavue.com.



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